

Orientation Session

Introducing the Regional Microcredit Loan Program









Introduction

Purpose The Program Defined Elements of the Program

Program proudly supported by:









Purpose of this session

- Introduction to Program
- Eligibility and Selection









Why a Microcredit Loan Program?

- Part of Bega Valley Shire Council Economic Development Strategy.
- Ongoing commitment of Bendigo Bank to the Bega Valley Shire.









Elements of the Program

- A loan, not a grant
- Competitive limited number
- Time-limited
- Strong support component and negotiated work plan consisting of virtual and face-toface meetings









Eligibility

- Is this right for you?
- Are you committed to living and growing you business in the Bega Valley Shire?
- Do you meet the income eligibility?









Is this right for you?

- Needs to be a business, not a hobby though the idea may have come from a hobby
- You must be committed to the business idea
- The business must be located in the Bega Valley Shire
- You must have long term goals for the business and be planning for growth
- You must understand your market (your customer)
- You must be prepared to work with Lighthouse and others to develop your business









Eligibility to time limited, no interest, fee-free loans (up to \$3,000). Can be any of the following:

You:

- Hold a Pensioner Concession Card and/or a Health Card (for a minimum of 6 months) or their equivalent;
- Do not qualify for the above but are unable to apply for a bank business loan because of illness, unemployment, financial stress or other reasonable cause;
- Receive a Centrelink payment;
- Are in a household whose total income is less than \$65,000 per annum.









Application Process

- Step 1: View the Regional Microcredit orientation session for an overview of the program and the applicants responsibilities (<u>www.regionalmicrocredit.com.au</u>)
- Step 2: Complete and submit the Expression of Interest (EOI) form by emailing to: enquiries@regionalmicrocredit.com.au









Application Process

- Step 3: Application forms will be sent to those applicants who have been accepted to progress to full application.
- **Step 4:** Short listed applicants will be required to 'pitch' their idea to a selection panel.
- **Step 5:** All applicants will be provided with feedback and if unsuccessful be referred to other assistance programs where possible.









Selection Criteria

- Well conceived business idea and ability to articulate the idea
- Understanding of the market
- Funding can only be for material or equipment essential to the establishment of the business (training may be considered if fundamental to business development)
- Funding cannot be used for personal expenditure









Selection Criteria

- Inability to fund in any other way
- Proof of ability to meet requirements of loan (preferred repayment period is 2 years – terms may be negotiated)
- Clear commitment to the success of the idea
- Openness to skills development
- Willingness to participate in the development program
- Willingness to participate in marketing activities for the Regional Microcredit Loan Program









How can Loan Funds be used?

- Funding can only be for material or equipment essential to the establishment of the business (training may be considered if fundamental to business development).
- Funding cannot be used for personal expenditure.
- Proof of expenditure is required.
- Funds may be provided against milestones if requested.









Keep informed!

www.regionalmicrocredit.com.au









Questions?

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